



OIL AND GAS PROJECT MANAGEMENT TRAINING SOLUTIONS



enquiry@esi-intl.co.uk, +44(0)20 7017 7100, www.esi-intl.co.uk

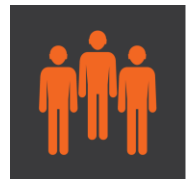


WHAT ARE THE OIL AND GAS INDUSTRY DRIVERS AND THEIR IMPACT ON PROJECT PERFORMANCE?

- ES I has conducted extensive research with leading oil & gas companies to identify the **four** key business drivers in the industry that directly impact the skills requirements and competencies development of the project community.



Productivity on Capital Investments



Human Capital Productivity



Operational Effectiveness



Risk, Regulation and Compliance

HOW CAN ESI INTERNATIONAL SOLUTIONS HELP THE OIL AND GAS STRATEGIC OBJECTIVES?



Productivity on Capital Investments

- **ESI Solution**

We assist organisations to manage capital project risk through the development of effective project portfolio management capabilities.

Focus areas:

- Portfolio Risk Management
- Portfolio Prioritisation
- Portfolio Budgeting and Resource Allocation
- Portfolio Monitoring & Control
- Portfolio Optimisation

HOW CAN ESI INTERNATIONAL SOLUTIONS HELP THE OIL AND GAS STRATEGIC OBJECTIVES?



Human Capital Productivity

- **ESI Solution:**

Our main focus is to assist our clients build project-focused competencies. After three decades of working with project organisations in the world's largest enterprises, we are proficient in enabling clients to build organisational capabilities in the following areas:

Focus areas:

- Project, Programme, and Portfolio Management
- Requirements Management
- Sourcing and Contract Management
- Project Leadership Development

HOW CAN ESI INTERNATIONAL SOLUTIONS HELP THE OIL AND GAS STRATEGIC OBJECTIVES?



Operational Effectiveness

- **ESI Solution:**

A clearly defined project management methodology with robust processes for requirements, estimation, cost control, and project monitoring.

Focus areas:

- Requirements Management
- Estimating
- Cost Control
- Scope Change Management
- Project Leadership Development

HOW CAN ESI INTERNATIONAL SOLUTIONS HELP THE OIL AND GAS STRATEGIC OBJECTIVES?



Risk, Regulation and Compliance

- **ESI Solution:**

We assist clients establish a strong risk management culture and develop robust processes for identifying, managing and mitigating risks in very dynamic and complex environments.

- **Focus areas:**

- Eliciting and Documenting Risks
- Risk Analysis
- Risk Monitoring and Control
- Response Planning
- Contract and Vendor Management

PROVEN BUSINESS VALUE FOR YOUR LEARNING INVESTMENTS

- At ESI International, we link learning investments with improved business performance. In a recent survey, we polled over 11,000 learners from the oil and gas industry who have trained with us since 2010 to determine how their training in project-related areas has impacted their business performance.



PROOF POINT 1: WHAT OUR OIL AND GAS CLIENTS HAVE TO SAY WITH REGARDS TO PROJECT MANAGEMENT TRAINING

Professionals from the Oil and Gas industry were asked to identify the business impact they had delivered back to their organisation as a result of participating in the training event.

73%

said they had improved **effective communications** in the business

said training led to an **increase in work quality**

63%

48%

said they would **decrease risk**

said that their **productivity had increased**

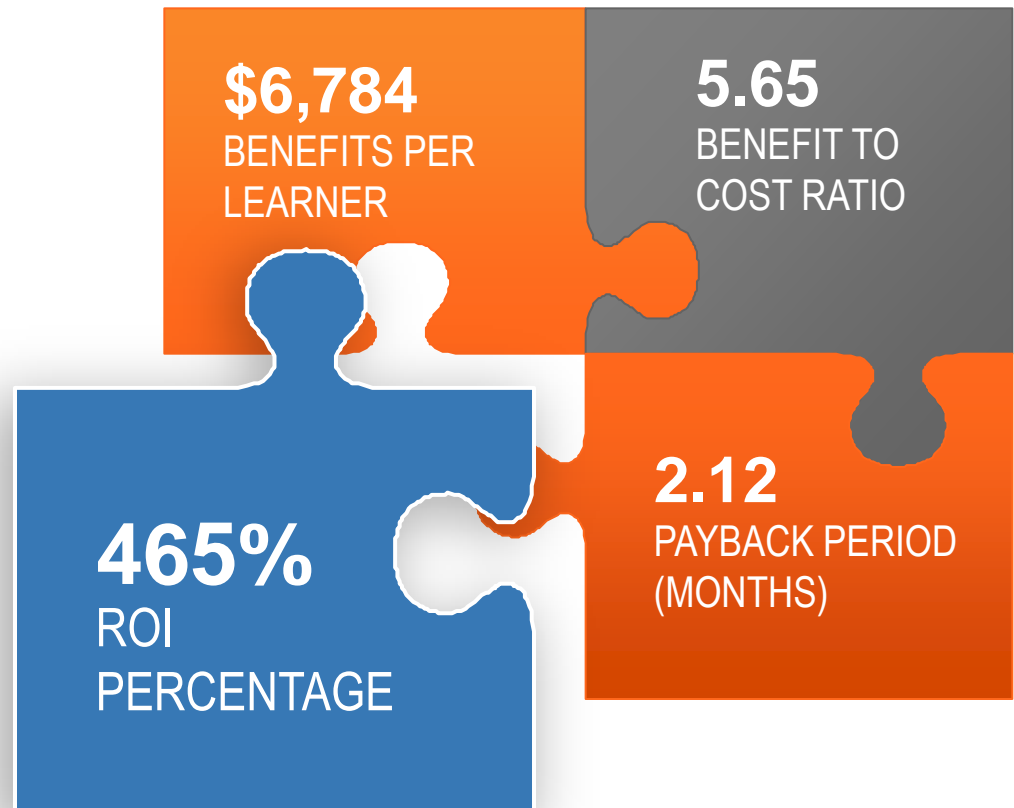
52%



PROOF POINT 2: OIL AND GAS PROJECT MANAGEMENT TRAINING LINKED TO OUTSTANDING INVESTMENT ROI

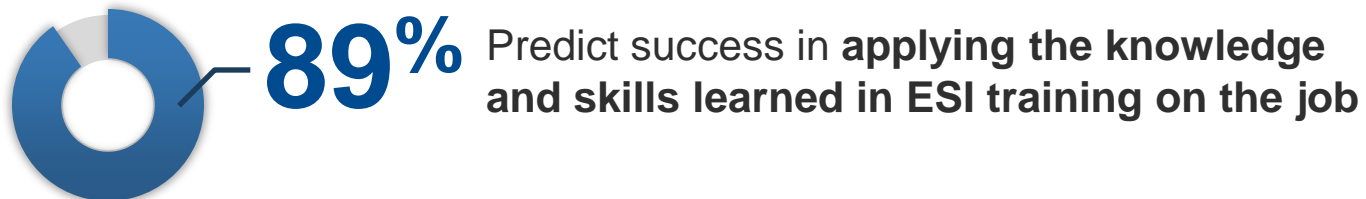
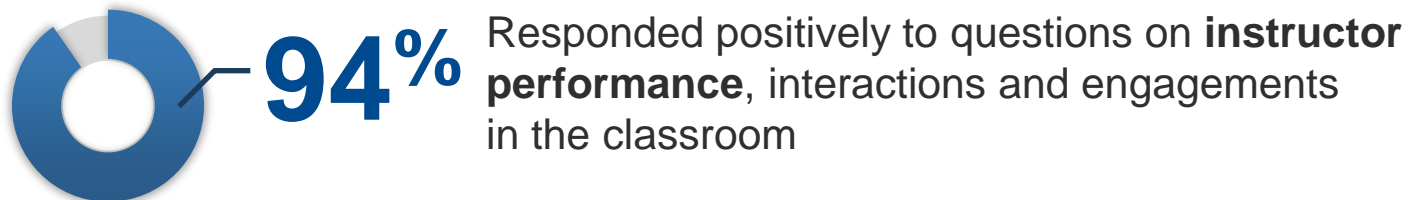
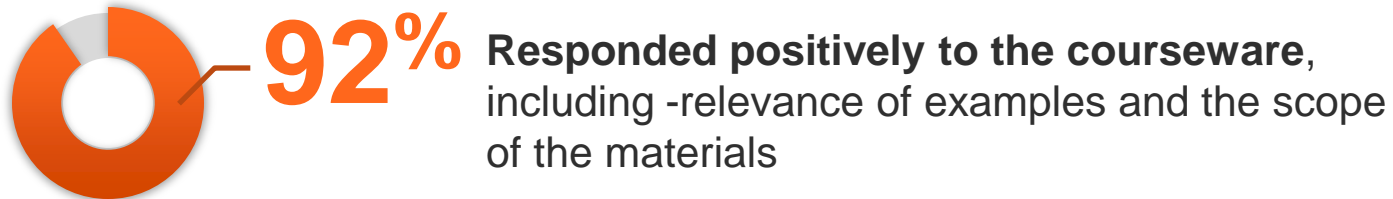
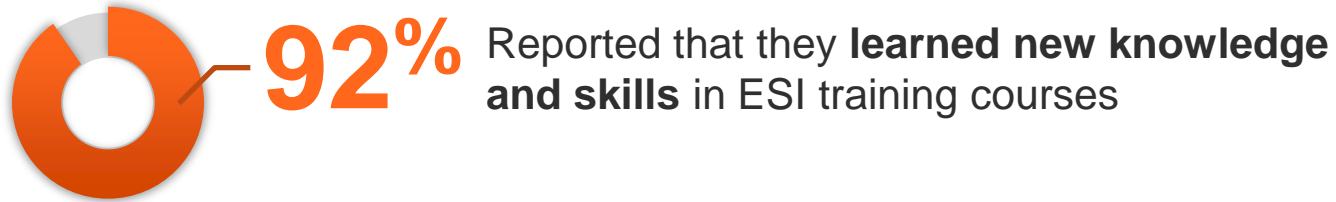
89%

said that the training was a worthwhile investment in their career development.

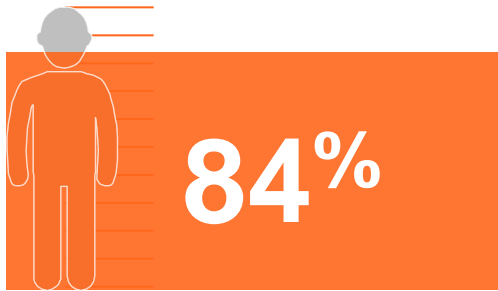


The above refers to some standard financial return on investment calculations based on a learner predicted 8.48% improvement in job performance (adjusted for self-reported bias), a per student tuition cost of \$1,200, and an average project or contract manager salary of \$80,000. These results are based on information gathered immediately following their participation in an ESI training event.

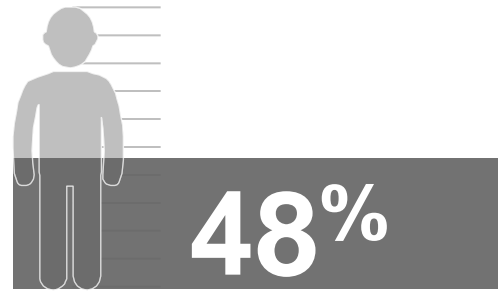
PROOF POINT 3: THE IMPACT OF PROJECT MANAGEMENT TRAINING ON QUALITY AND EFFECTIVENESS



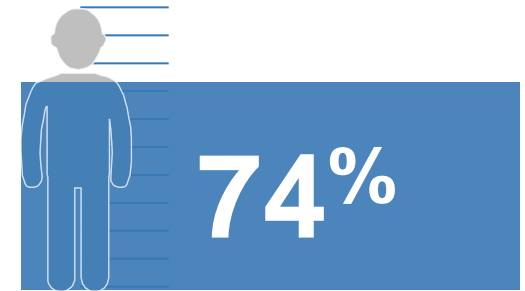
PROOF POINT 4: IMPACT OF PROJECT MANAGEMENT TRAINING ON PERFORMANCE IMPROVEMENT



Reported that their **job performance improved** within 60 days as a result of the knowledge and skills they learned in ESI training events



Predicted that their **job performance would improve** by 48% in the next 12 months and that 51% of their improvement would be due to their participation in an ESI training programme



Reported **increase in employee engagement** following their participation in an ESI training programme

WE SOLVE CLIENTS'

Project Challenges

PARTIAL LIST OF OIL AND GAS CLIENTS



HALLIBURTON



ExxonMobil





Questions

ESI International

+44 (0)20 7017 7100

enquiry@esi-intl.co.uk

www.esi-intl.co.uk

